



NEWS AND EVENTS

Soltex is pleased to announce that Dan Pierce has joined our Supply Chain Department. A Michigan State Alumni, he has broad experience in chemical production, EH&S, and supply chain management. He is responsible for Inventory and Quality Control. Please join us in welcoming Dan to Soltex and wishing him much success in his new position. dpierce@soltexinc.com.

Soltex recently moved to a new warehouse facility located South of downtown Houston, at 5973 South Loop East, Houston, TX 77033. This facility will serve as a distribution center for non-bulk shipments to our customers. Thanks to all involved in successfully executing this move.



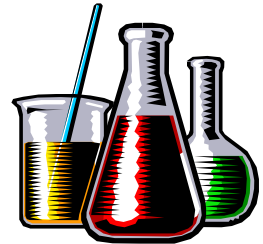
PARTNERS IN TRADE

TH Hilson Company, in Wheaton, Illinois, joined the Soltex family of distributors in May of this year. They cover the Great Lakes and Midwest regions of the country with their staff of eight sales professionals, all of which have over ten years experience in their field. This technically savvy team is a great resource in assisting their customers with any problem that may arise. TH Hilson has over 35 years of supplying specialty raw materials to the lubricant, coating, adhesive, consumer care, and plastics markets. They currently have four warehouses to serve their customers. Contact customer service at 630-665-3085, or 800-665-3087, custserv@thhilson.com. Please visit their web site, www.thhilson.com, for more information.



DEPARTMENT FOCUS

Soltex has supply chain management down to a science! Our customers and meeting their product needs in a timely manner are the top priority. Members of the **Soltex Supply Chain Team** include Minerva Barboza, Osvaldo Desvard, Julie Greenwood, and Dan Pierce. They manage Soltex's relationships with vendors and work closely with toll manufactures, transload facilities, and freight carriers so that Soltex can provide outstanding customer service. The Team can't wait to show you what we can do!



PRODUCT SPOTLIGHT

SOLTEx BSR 900 - The Bright Stock Replacement. Are you concerned about the uncertainty of bright stocks? Now there's a better option. Soltex BSR-900 is a polybutene-based polymeric thickener developed specifically as a 150 bright stock alternative. It's used in a wide range of high-viscosity, industrial lubricants.

Performance Benefits include:

- ✓ Excellent thickening at low treat levels
- ✓ High shear stability
- ✓ Superior oxidation resistance
- ✓ Soluble in all base oils, including synthetics, for clarity of finished products
- ✓ Greater viscosity index boost to finished lubricants
- ✓ Lower cost than PAO, PAG and other alternatives

Call now for BSR 900 details and technical assistance. Bill Wahl at wwahl@soltexinc.com, or 216-577-1318.



Soltex has enjoyed working closely with the OMG facility in Belleville, Ontario for the past five years. They handle toll manufacturing of our dielectric fluids and have years of technical expertise and know-how. Bulk product transloading, blending, and drumming are an integral part of their service to Soltex. Recently, we have been named OMG's exclusive global distributor for their tackifier product line, which will be manufactured, inventoried and shipped from the Belleville facility. Many thanks to the OMG Belleville group for their constant support and commitment to quality.

Front Row: Robin Brooks, Mark Gregory, Karen O'Neill, Tan Tran
 Second Row: Al Ayling, Peter Karnik, Dave Sinclair, Harry Karnik
 Back Row: Mark Huddleston, Greg Burley, Rob McLean
 Missing: Chris Davey, Angela Kovach, Bob McNally, Jim Ellis