



NEWS AND EVENTS

The Soltex Bayport Technology Center has been established to support a focused emphasis on R&D and new product development. Located just south of Houston, in the Bayport Industrial Complex, the center will also be responsible for providing technical support to Soltex Production and Sales. The Bayport Technology Center staff includes Ed Baxter, Ronnie Morton, and Andy Futral.

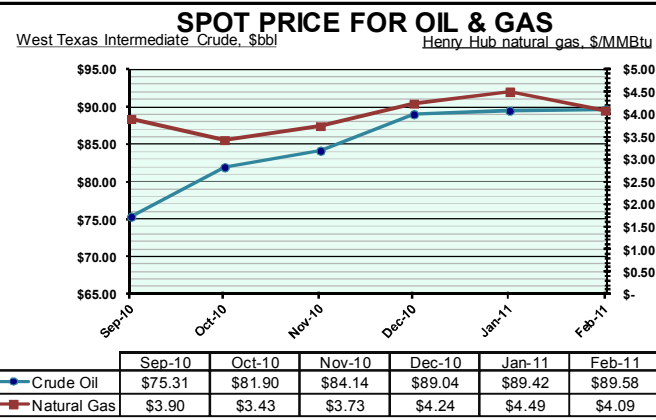


PARTNERS IN TRADE

Soltex has formed a new distributor partnership with **Tri-iso, Inc.** of Claremont, CA (www.tri-iso.com/). Tri-iso is a distributor of specialty chemical raw materials founded over thirty years ago.

Tri-iso's territory is twelve western states in the U.S. They will handle the complete line of Soltex products offered across eleven product classes including synthetic basestocks, formulated products, and performance chemical additives. Soltex welcomes Tri-iso to our expanding Sales and Marketing Network.

INDUSTRY DATA



DEPARTMENT FOCUS

We are pleased to welcome Jim Cancila and Joseph Massoud to the Soltex North American Sales Team. Jim has many years of experience in the chemical industry, particularly in metalworking and lubricants. Joseph's sales and marketing background makes him a great addition to the Soltex team. These new employees look forward to working with our customers and we know you will enjoy working with them. Contact Jim at jcancila@soltexinc.com and Joseph at jmassoud@soltexinc.com.

Soltex has opened a Sales Office in Argentina, which is part of our strategy to expand in international markets. With three employees, the office will focus primarily on Latin American markets, but will also handle other geographical areas. This new sales team looks forward to helping you with your international product needs and especially Soltex developed products. Any inquiries for sales outside North America, contact Osvaldo Desvard at odesvard@soltexinc.com.

PRODUCT SPOTLIGHT



SOLTEX FINISHED LUBRICANTS- Soltex offers a full line of **Synthetic Dielectric Fluids**, including cable insulating fluids, cable impregnates, and transformer oil. We have over twenty years of experience in this application area and offer top-notch quality and technical support. For additional information, visit our website at www.soltexinc.com or contact Susan Kovacs at skovacs@soltexinc.com.

Our alkylate based **Refrigeration Fluids** come in a wide range of viscosities to meet your compressor lubricant needs. They exhibit good lubricity, excellent low temperature properties and thermal stability, and are compatible with most elastomers and materials of construction. Alkylbenzene lubricants fill a defined role in low temperature applications using R22 and HCFC blends. Also, they are the preferred fluid for flushing both hermetic systems after "burnouts" and during the retro-fit process. Please contact Jim Cancila at jcancila@soltexinc.com or visit our website for more detailed information.