



*Adding value to
your formulations*

DIELECTRIC FLUID HISTORY

Your key contacts at Soltex have been involved in the development of the current dielectric fluids either as Chevron or Soltex since the late 70's when they were introduced to replace the then existing mineral oil based products. To further strengthen our position in this critical business area, we purchased the H&R business (heritage Dussek Campbell) in 2006. Soltex brings significant expertise to the table as follows:

- 1. Manufacturing is in close proximity to customers allowing for quick response.***
- 2. Production personnel with many years experience with dielectric fluids.***
- 3. Strong position on raw materials – both components are core businesses for Soltex.***
- 4. Experienced logistics team to ensure product is properly handled.***
- 5. Readily available high caliber technical support.***
- 6. History working with major utilities, cable manufacturers and contractors.***
- 7. Excellent track record with no quality issues.***